

## 2018 Exhibitors

1 Source Insurance Group  
5Star Workers' Compensation ACUITY  
AFSIBEX Financial Services, Inc.  
American Surplus Lines Agency AMERISAFE  
AmTrust North America  
AmWINS Brokerage of the Midwest  
Anthem Workers' Compensation Arlington/Roe  
ARMtech Insurance Services  
BankDirect Capital Finance  
Barton Mutual Insurance Co.  
Berkshire Hathaway GUARD Ins. Co.  
Berkshire Hathaway Homestate Cos. BMI Company, Inc.  
Breckenridge Insurance Services Broker Source  
Burns & Wilcox  
Cameron Mutual  
Capital Premium Financing  
CentricMIT  
CFM Insurance  
Chris-Leef General Agency, Inc. Chubb  
CNA  
Columbia EDP  
Commercial Insurance Underwriters  
Cornerstone National Insurance  
CRC Swett  
Crop Risk Services  
Dairyland Auto and Cycle  
Delta Dental of Missouri  
EMC Insurance  
EMPLOYERS  
Equity Insurance Co.  
EZLynx  
Gateway Underwriters Agency  
Graham-Rogers, Inc.  
Grinnell Mutual  
Group Benefits Limited  
Imperial PFS  
Insurance Program Managers Group  
Insurance Specialties  
Insurance Specialty Group  
Irwin Siegel Agency, Inc.  
J.M. Wilson  
Leavitt Group  
Liberty Mutual  
M2 Brokerage  
Madison Mutual Insurance Co.  
Markel Specialty Commercial MetLife  
Midwestern Insurance Alliance  
Missouri Employers Mutual Insurance  
Missouri Rural Services Corp.  
Missouri Special Districts Insurance  
MJ Kelly Co.  
MO Department of Insurance  
Mountain Life Insurance Company  
National Insurance Producer Registry  
Nationwide Insurance  
NCMIC Finance Corporation  
OneBeacon Government Risks  
Patriot Underwriters  
Patrons & Farmers Mutual of Mo.  
Penn. Lumbermens Mutual Ins. Co.  
Philadelphia Insurance Cos.  
Prime Insurance Co.  
Producers XL  
Progressive Insurance  
RAS  
RCIS  
Risk Innovations LLC  
Risk Placement Services  
Safeco Insurance  
SECURA Insurance  
Selective Insurance Co. of America  
Southern Pioneer Property & Casualty  
Specialty Insurance Managers, Inc.  
State Auto Insurance Co.  
TAPCO Underwriting  
Titan Web Marketing Solutions  
Traders Insurance  
Travelers  
Trexis Insurance Co.  
UBIC  
UIG  
United Fire Group  
United Home Insurance  
UnitedHealthcare  
Valley Insurance Agency Alliance  
W.A. Schickedanz Agency, Inc./Interstate Risk Placement, Inc.  
West Bend Mutual Insurance Co.  
WGA - Walter General Agency

# INVITATION TO EXHIBIT

*If you provide products or services to the insurance industry in Missouri ... you should exhibit!*

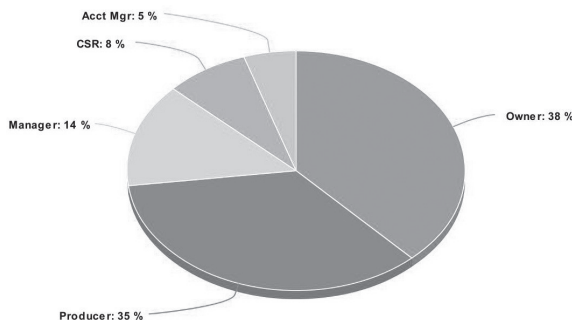
Missouri Association of Insurance Agents

2019  
**small agency**  
CONFERENCE

March 21-22, Holiday Inn, Columbia

## Who Attends the Small Agency Conference?

The attendees are made up of employees at every level of the agency from all across Missouri. There are, on average, greater than 280 agents from more than 150 different agencies in attendance. The vast majority of our members are full-line agencies that sell all products; 95% sell property-casualty lines and 75-80% sell life-health.



2018 Agent Attendee Demographics

## As an Exhibitor You Will Receive

- Three hours of unopposed exhibit time with more than 280 independent agents
- An 8'x10' booth with back and side drapes
- Booth identification sign
- 6' draped table with 2 chairs and wastebasket
- Listing in participant list and on map
- Dinner and drinks available during trade show
- Opportunity to give away a prize during company prize drawings

Additional tables, chairs, electricity, etc. may be ordered through forms you will receive with your confirmation.

Each person tending the booth must be registered with a badge. Registrations may be purchased on the back side to allow entry to trade show and reception.

## Exhibit Hall Hours and Events

### Set-Up (any of the times below)

Wednesday, March 20 ..... 5 - 8 p.m.

Thursday, March 21 ..... 8 - 11 a.m.

Thursday, March 21 ..... 1 - 3:45 p.m.

### Exhibit Hall Hours\*

Thursday, March 21 ..... 4:30 - 7:30 p.m.

\*Prize drawings at 7 p.m.

\*Booth must be manned by at least one person during hours listed and must remain in service until 7:30 p.m.

### Tear Down

Thursday, March 21 ..... after 7:30 p.m.

Friday, March 22 ..... 7 - 10 a.m.

## Hotel Information

Hotel accommodations should be made directly with Holiday Inn, phone 573-445-8531. MAIA has a guaranteed room rate of \$102.95 per room per night (on a space-available basis) for reservations made by Feb. 19, 2019.

## Rules and Regulations

**BOOTH CANCELLATION REFUND POLICY:** A full refund will be given provided a written cancellation notice is postmarked no later than February 13, 2019. Cancellations made from February 14 - February 20, 2019, will receive a 75 percent refund; from February 21 - March 6, 2019, a 50 percent refund. No Refunds will be issued for cancellations made after March 6, 2019.

Neither association officials, members or employees of MAIA, nor owners or representatives of Holiday Inn, will be responsible for injury to exhibitors, or their employees or agents, or for the loss of, or damage to, any goods from any cause whatsoever, or for any injury or claims that may arise out of, or be charged to the acts or omissions of the exhibitor.

This agreement does not necessarily constitute an endorsement by Missouri Association of Insurance Agents. If an exhibitor offers an insurance product that can only be sold by a licensed Missouri agency, agent or broker, the exhibitor warrants that it is properly licensed and/or registered to do business in Missouri, and any program, product or service exhibited is legally permissible in Missouri.

