### Schedule of 2020 CIC Seminars (State of Missouri)

<table>
<thead>
<tr>
<th>Dates</th>
<th>Course</th>
<th>City</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jan. 29-31, 2020</td>
<td>Personal Lines</td>
<td>Blue Springs</td>
<td>Adams Pointe Conf. Center</td>
</tr>
<tr>
<td>Mar. 4-6, 2020</td>
<td>Agency Management</td>
<td>St. Louis</td>
<td>Embassy Suites Hotel St. Louis Airport</td>
</tr>
<tr>
<td>May 13-15, 2020</td>
<td>Commercial Multi-Line</td>
<td>Springfield</td>
<td>Oasis Hotel and Convention Center</td>
</tr>
<tr>
<td>June 10-12, 2020</td>
<td>Insurance Company Ops.</td>
<td>N/A</td>
<td>Online</td>
</tr>
<tr>
<td>Aug. 5-6, 2020</td>
<td>Commercial Property</td>
<td>N/A</td>
<td>Online</td>
</tr>
<tr>
<td>Aug. 19-20, 2020</td>
<td>James K. Ruble Seminar*</td>
<td>N/A</td>
<td>Online</td>
</tr>
<tr>
<td>Oct. 28-29, 2020</td>
<td>James K. Ruble Seminar*</td>
<td>N/A</td>
<td>Online</td>
</tr>
<tr>
<td>Dec. 2-3, 2020</td>
<td>Commercial Casualty</td>
<td>N/A</td>
<td>Online</td>
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</table>

### The CIC Program
The CIC designation stands for Certified Insurance Counselor. It signifies a high level of professional education and a commitment to continuing education. The CIC designation is earned by attending five, three-day institutes and passing an exam on the material at the end of each course.

### Agenda
Registration is from 7:30-8 a.m. on Wednesday and the class begins at 8 a.m. Lunch is on your own each day and is from 12-1 p.m. The class ends around 5 p.m. Wednesday and Thursday, with the test scheduled from 8-10 a.m. on Friday. Exact agenda may vary by institute. Visit our website for detailed agendas.

*James K. Ruble Seminar* (Open to dues paying National Alliance members only.) The James K. Ruble Graduate Seminar is a two-day seminar. The JKR Graduate Seminar is a state-sponsored Ruble Seminar, for meeting the CIC continuing education commitment.

### Continuing Education
Each institute will be filed for continuing education credit. Exact CE hours may vary by institute. Visit our website for detailed CE information.

### Cancellation Policy
You will not receive a refund or transfer credit if you do not notify us before the start of the event. All cancels and transfers must be received in writing. Refunds: a 90 percent refund applies if cancelling more than two weeks prior to start of event; 75 percent refund if cancelling fewer than two weeks before the event. Transfers: A $30 transfer fee will be assessed on any CIC transfer made within 2 weeks of the program. A $15 transfer fee will be assessed on any CISR or one-day seminar transfer made within 2 weeks of the program. Transfers may only be made to another MAIA course. Student must indicate a transfer course within two weeks of cancellation or appropriate percentage of tuition will be refunded.

### Special Accommodations
We work hard to make our programs accessible to all. If you need special accommodations, simply phone MAIA at 573-893-4301.

### MAIA CIC Registration Form

I wish to attend the following CIC institute(s) in Missouri:

- Jan. 29-31: PL, Blue Springs
- June 10-12: ICO, Online
- Oct. 28-29: JKR, Online
- Mar. 4-6: AM, St. Louis
- Aug. 5-6: CP, Online
- Aug. 22-23: CC, Online
- May 13-15: CML, Springfield
- Aug. 19-20: JKR, Online
- May 6-8: AM, St. Louis

Name & Designations __________________________________________ Date of Birth _________ Nat’l Producer # _________

Agency ___________________________ Phone _________________ E-mail __________________________

Address __________________________ City/State/Zip ______________

Which best describes your role? □ Owner/Principal □ Agency Mgr. □ Producer □ Account Mgr. □ Customer Service □ IT

Is this your first CIC Institute? □ YES □ NO

Is this your last CIC exam? □ YES □ NO

Are you already a CIC? □ YES □ NO

### CIC Institute Fees (Fees include materials, breaks & CE credit reporting for participants)

<table>
<thead>
<tr>
<th>Fees Description</th>
<th>Price</th>
<th>Qty</th>
<th>Total (Price x Qty)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Online Regular Fees (all courses except the JKR Graduate Seminar)</td>
<td>$420</td>
<td></td>
<td></td>
</tr>
<tr>
<td>James K. Ruble Seminar Fees (no early-bird pricing available)</td>
<td>$445</td>
<td></td>
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</tbody>
</table>

Take advantage of our convenient online registration by visiting our website. [www.moagent.org](http://www.moagent.org)

Total Enclosed $

Payment must be sent with this form. Make checks payable to MAIA.

Credit Card: □ VISA □ MC □ AmEx □ Disc. Card #: ________________ Ex Date _______ Verification Code ______

Billing Address __________________________________________ Cardholder Sig. __________________________

Mail or fax to Missouri Association of Insurance Agents, 3315 Emerald Lane, Jefferson City, MO 65109, fax: 573-893-3708.

Questions? Phone 573-893-4301 • e-mail maia@moagent.org • [www.missouriagent.org](http://www.missouriagent.org)

All times assumed CDT unless otherwise noted.