Certified Insurance Counselor Program  
Co-sponsored by Missouri Association of Insurance Agents and Society of CIC

Schedule of 2020 CIC Seminars (State of Missouri)

<table>
<thead>
<tr>
<th>Dates</th>
<th>Course</th>
<th>City</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jan. 29-31, 2020</td>
<td>Personal Lines</td>
<td>Blue Springs</td>
<td>Adams Pointe Conf. Center</td>
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<tr>
<td>Mar. 4-6, 2020</td>
<td>Agency Management</td>
<td>St. Louis</td>
<td>Embassy Suites Hotel St. Louis Airport</td>
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<tr>
<td>Apr. 22-23, 2020</td>
<td>James K. Ruble Seminar*</td>
<td>St. Charles</td>
<td>Ameristar Casino</td>
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<tr>
<td>May 13-15, 2020</td>
<td>Commercial Multi-Line</td>
<td>Springfield</td>
<td>Oasis Hotel and Convention Center</td>
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<tr>
<td>June 10-12, 2020</td>
<td>Insurance Company Ops.</td>
<td>St. Louis</td>
<td>Embassy Suites Hotel St. Louis Airport</td>
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<tr>
<td>Aug. 5-7, 2020</td>
<td>Commercial Property</td>
<td>Blue Springs</td>
<td>Adams Pointe Conf. Center</td>
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<tr>
<td>Dec. 2-4, 2020</td>
<td>Commercial Casualty</td>
<td>St. Louis</td>
<td>Embassy Suites Hotel St. Louis Airport</td>
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The CIC Program
The CIC designation stands for Certified Insurance Counselor. It signifies a high level of professional education and a commitment to continuing education. The CIC designation is earned by attending five, three-day institutes and passing an exam on the material at the end of each course.

Agenda
Registration is from 7:30-8 a.m. on Wednesday and the class begins at 8 a.m. Lunch is on your own each day and is from 12-1 p.m. The class ends around 5 p.m. Wednesday and Thursday, with the test scheduled from 8-10 a.m. on Friday. Exact agenda may vary by institute. Visit our website for detailed agendas.

*James K. Ruble Seminar* (Open to dues paying National Alliance members only.)
The James K. Ruble Graduate Seminar is a two-day seminar. The JKR Graduate Seminar is a state-sponsored Ruble Seminar, for meeting the CIC continuing education commitment.

Continuing Education
Each institute will be filed for continuing education credit. Exact CE hours may vary by institute. Visit our website for detailed information.

Cancellation Policy
You will not receive a refund or transfer credit if you do not notify us before the start of the event. All cancels and transfers must be received in writing. Refunds: a 90 percent refund applies if cancelling more than two weeks prior to start of event; 75 percent refund if cancelling fewer than two weeks before the event. Transfers: A $30 transfer fee will be assessed on any CIC transfer made within 2 weeks of the program. A $15 transfer fee will be assessed on any CISR or one-day seminar transfer made within 2 weeks of the program. Transfers may only be made to another MAIA course. Student must indicate a transfer course within two weeks of cancellation or appropriate percentage of tuition will be refunded.

Special Accommodations
We work hard to make our programs accessible to all. If you need special accommodations, simply phone MAIA at 573-893-4301. Please notify us if you have any special dietary requirements.

MAIA CIC Registration Form

I wish to attend the following CIC institute(s) in Missouri:

- [ ] Jan. 29-31: PL, Blue Springs
- [ ] May 13-15: CML, Springfield
- [ ] Oct. 28-29: JKR, Blue Springs
- [ ] Mar. 4-6: AM, St. Louis
- [ ] June 10-12: ICO, St. Louis
- [ ] Dec 2-4: CC, St. Louis
- [ ] Apr. 22-23: JKR, St. Charles
- [ ] Aug. 5-7: CP, Blue Springs

Name & Designations ___________________________ Date of Birth ____________ Nat’l Producer # __________________
Agency ___________________________ Phone ____________ E-mail __________________
Address ___________________________ City/State/Zip __________________

Which best describes your role?  
[ ] Owner/Principal  [ ] Agency Mgr.  [ ] Producer  [ ] Account Mgr.  [ ] Customer Service  [ ] IT
Is this your first CIC Institute?  [ ] YES  [ ] NO  Is this your last CIC exam?  [ ] YES  [ ] NO  Are you already a CIC?  [ ] YES  [ ] NO

CIC Institute Fees (Fees include materials, breaks & CE credit reporting for participants)

<table>
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<tr>
<th>Price</th>
<th>Qty</th>
<th>Total (Price x Qty)</th>
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<tbody>
<tr>
<td>Regular Fees (all courses except the JKR Graduate Seminar)</td>
<td>$435</td>
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<tr>
<td>Early-Bird Fees (payment must be received two weeks prior to course)</td>
<td>$415</td>
<td></td>
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<tr>
<td>James K. Ruble Seminar Fees (no early-bird pricing available)</td>
<td>$445</td>
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Take advantage of our convenient online registration by visiting our website, www.missouriagent.org.

Total Enclosed $ ______

Payment must be sent with this form. Make checks payable to MAIA.

Credit Card: [ ] VISA [ ] M/C [ ] AmEx [ ] Disc.  Card #: ____________ Ex Date ____________ Verification Code ____________
Billing Address ____________________________________________________________
Cardholder Sig. ____________________________________________________________

Mail or fax to Missouri Association of Insurance Agents, 3315 Emerald Lane, Jefferson City, MO 65109, fax: 573-893-3708.
Questions? Phone 573-893-4301 • e-mail maia@moagent.org • www.missouriagent.org