

2017

small agency CONFERENCE



March 23-24, Holiday Inn, Columbia

This conference is designed to meet the unique education and networking needs of small to mid-sized agencies from small towns and metropolitan areas.

Register online at:
www.missouriagent.org

Wednesday, March 22 (Optional Events)

10 am - 5 pm

E&O Loss Control Seminar

Speaker: Keith Wilts
CE filed and pending approval in Mo. and Kan.

5 - 7:30 pm

Crawfish Feast

Sponsored by MAIA Young Agents Committee
Knights of Columbus, 2525 N. Stadium - Shuttle Available

Thursday, March 23

7:30 am

Conference Registration Opens & Breakfast

8:30 - 10 am

Opening Session: Live Your YOUlogy

Speaker: Red Katz

10:15 - 11:15 am

Stop Selling Insurance & Start Solving Problems

Speaker: Michael Kersgard
CE filed and pending approval in Mo. and Kan.

11:30 am - 12:45 pm

Lunch & Conferment Ceremony

All registered attendees may attend.

12:45 - 2:30 pm

Concurrent Sessions

Choose two out of these three great sessions and attend one now and one later this afternoon.

Session 1 When the City and the Farm Collide

Speaker: Keith Wilts
CE filed and pending approval in Mo. and Kan.

Session 2 Business Continuation Issues

Speaker: Michael Kersgard
CE filed and pending approval in Mo. and Kan.

Session 3 21st Century Schizoid Man

Speaker: Jay Williams
Approved for 2 p-c CE credits in Mo. (pending in Kan.)

Thursday, March 23 Cont'd

2:45 - 4:30 pm

Concurrent Sessions

Second opportunity to attend one of these three great sessions.

Session 1 When the City and the Farm Collide

Speaker: Keith Wilts
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Session 2 Business Continuation Issues

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Session 3 21st Century Schizoid Man

Speaker: Jay Williams
Approved for 2 p-c CE credits in Mo. (pending in Kan.)

4:30 - 7:30 pm

Company Reception/Trade Show

Booths open 4:30 - 7:30 p.m.
Company prize drawing 7 p.m. (must be present to win)

Friday, March 24

8 - 8:30 am

Breakfast

8:30 - 11:30 am

Insurance Potpourri: Sweet Smell or Stank?

Speaker: Jay Williams
CE pending approval in Mo. and Kan.

Accommodations

Hotel accommodations should be made directly with Holiday Inn, Columbia, Mo., phone 573-445-8531. MAIA has a guaranteed room rate of \$99.95 per room per night (on a space-available basis) for reservations made by Feb. 19, 2017. Specify you are with the MAIA Small Agency Conference.