CERTIFIED INSURANCE COUNSELOR PROGRAM



Commercial Property Institute February 25-27, 2015

Ameristar Casino, St. Charles, Mo.

Agenda

Wednesday, Feb. 25, 2015

7:30 - 8 am **Registration**

8 am - 12 pm Commercial Property Coverages and Endorsements

Examine the property coverage found in the Building and Personal Property Coverage Form including the various Additional Coverages, Coverage Extensions and Optional Coverages. Discuss valuation methods and the application of coinsurance. Learn the purpose and needs of various endorsements. *Duane DiPirro, CIC, CPCU, AU*

Lawley Service Lancaster, NY

12 - 1 pm Lunch on Your Own

 $1 - 3 \ pm \qquad \textbf{Commercial Property Coverages and}$

Endorsements (con't)

Duane DiPirro, CIC, CPCU, AU

3 - 5 pm Commercial Property Causes of Loss Forms and Endorsements

Examine the common coverage, exclusions, and limitations of the three Causes of Loss Forms with an emphasis on the Special Causes of Loss Form (CP 10 30). You will also explore the need for the Legal Liability

Coverage Form (CP 00 40). Duane DiPirro, CIC, CPCU, AU

5:15 - 5:45 pm **Exam Briefing**

Thursday, Feb. 26, 2015

8 am - 12 pm **Commercial Inland Marine**

Identify exposures covered by a Builders Risk Policy and the "Soft Costs" endorsement. List the methods for writing Contractors Equipment coverage. Understand the exposures of Transportation and how to address them.

John Dismukes, CIC, CPCU, AAI, AIS Dismukes Training & Consulting, LLC Tulsa, Okla.

Thursday, Feb. 26, 2015 (con't)

12 - 1 pm Lunch on Your Own

1 - 5 pm Time Element Coverages

Determine the what, how, and why of Business Income Coverage and Extra Expense coverage. Learn the importance of complying with the coinsurance provision and which Optional Coverages are used to remove or suspend this provision. Examine several valuable Business In-

come endorsements.

John Dismukes, CIC, CPCU, AAI, AIS

Friday, Feb. 27, 2015

8 - 10 am Commercial Crime

Explore reasons to consider purchasing Crime Coverage and provisions found in the Crime Coverage Forms including Em-

ployee Theft.

Keith Wilts, CIC, CPCU

Professional Training Associates

La Grange, Ky.

10 am - 12 pm **Businessowners Policies**

Identify the Property Coverage provided in the Businessowners Policy and what it does and does not cover. Examine additional coverages, extensions and endorse-

ments to the BOP. *Keith Wilts, CIC, CPCU*

12 - 2 pm Lunch & Study Time on Your Own

2 - 4 pm **Examination**



Benefits of Attending the Commercial Property Institute

Participants will:

- Learn the essential elements of the commercial property
- Learn the importance of time element coverages (business income), as well as the major recommended endorsements.
- Become familiar with various inland marine forms, including builders risk, contractors equipment coverages and transportation coverages.

Special Accommodations

We work hard to make our programs accessible to all. If you need special accommodations, simply phone MAIA at 800-617 -3658. Please notify us if you have any special dietary requirements.

Cancellation Policy

You will not receive a refund or transfer credit if you do not notify us before the start of the event. All cancellations and transfers must be received in writing. Refunds: A 90 percent refund applies if cancelling more than two weeks prior to start of event; 75% refund if cancelling fewer than two weeks before the event. Transfers: A \$30 transfer fee will be assessed on any CIC transfer made within two weeks of the program. A \$15 transfer fee will be assessed on any CISR or one-day seminar transfer made within two weeks of the program. Transfers may only be made to another MAIA course. Student must indicate a transfer course within two weeks of cancellation, or appropriate percentage of tuition will be refunded.

Eligibility & Identification Requirements

To register for and attend a CIC institute, you must be a licensed agent, broker or solicitor; or have at least two years fulltime experience as a practitioner in insurance or risk management; or have served for at least two years as a full-time insurance or risk management faculty member of an accredited college or university. All participants must present photo identification to the registrar at the program location.

CE Credits

This class is filed for 16 property-casualty continuing education credits. If you have any questions, please call the Society at 800-531-5197.

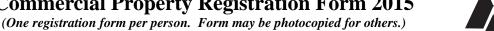
The National Alliance for Insurance Education & Research is registered with the National Association of State Boards of Accountancy as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be addressed to the National Registry of CPE Sponsors, 150 Fourth Ave. N., Suite 700, Nashville, Tenn. 37219-2417. Website: www.nasba.org. Advanced Curriculum Rating = 20 CPE credits.

Location

This institute will be held at the Ameristar Casino, One Ameristar Blvd., St. Charles, MO 63301, 636-940-4301. You are responsible for your own hotel reservations. We have special room rates of \$129 for single or double (this rate cannot be guaranteed for reservations made within 30 days of the class) You must tell the hotel you are with the Missouri Association of Insurance Agents group to get this rate. You may also make reservations online by entering the Special Offer Code MAI-B15A where prompted on the Hotel Reservations Page.



Commercial Property Registration Form 2015





I wish to attend the CIC Commercial Property Institute to be held Feb. 25-27, 2015 in St. Charles, Mo.

Name	Name for badge	Name for badge	
Circle designation you hold: ACSR CISR CIC CLU CPC	CU AAI LUTCF Other:		
		National Producer Number: gr. □Producer □Account Mgr. □Customer Service □I/T	
Agency/Company	Street Address		
City/State/ZIP			
Phone FAX			
Type of Entity: □Retail Agency □Insurance Co. □MG Is this your first CIC Institute? □YES □NO Is this you			
SEMINAR PRICE is \$435 or \$415 Early Bird Disco *Early Bird Discount price applies to registrations received CE credit reporting fees for participants. Note: You can also	l at least 2 weeks prior to seminar date. F		
□VISA □MC □AmEx □Disc. Card #:	Ex. Date	Verification Code	
Billing AddressOr make checks payable to MAIA. (Payment must be sent	with this form.)		

Mail or fax to Missouri Association of Insurance Agents, P.O. Box 1785, Jefferson City, Mo. 65102-1785, Fax: 573-893-3708.