



Commercial Property Institute

February 25-27, 2015

Ameristar Casino, St. Charles, Mo.

Agenda

Wednesday, Feb. 25, 2015

7:30 - 8 am **Registration**

8 am - 12 pm **Commercial Property Coverages and Endorsements**
Examine the property coverage found in the Building and Personal Property Coverage Form including the various Additional Coverages, Coverage Extensions and Optional Coverages. Discuss valuation methods and the application of coinsurance. Learn the purpose and needs of various endorsements.
Duane DiPirro, CIC, CPCU, AU
Lawley Service
Lancaster, NY

12 - 1 pm **Lunch on Your Own**

1 - 3 pm **Commercial Property Coverages and Endorsements (con't)**
Duane DiPirro, CIC, CPCU, AU

3 - 5 pm **Commercial Property Causes of Loss Forms and Endorsements**
Examine the common coverage, exclusions, and limitations of the three Causes of Loss Forms with an emphasis on the Special Causes of Loss Form (CP 10 30). You will also explore the need for the Legal Liability Coverage Form (CP 00 40).
Duane DiPirro, CIC, CPCU, AU

5:15 - 5:45 pm **Exam Briefing**

Thursday, Feb. 26, 2015

8 am - 12 pm **Commercial Inland Marine**
Identify exposures covered by a Builders Risk Policy and the "Soft Costs" endorsement. List the methods for writing Contractors Equipment coverage. Understand the exposures of Transportation and how to address them.
John Dismukes, CIC, CPCU, AAI, AIS
Dismukes Training & Consulting, LLC
Tulsa, Okla.

Thursday, Feb. 26, 2015 (con't)

12 - 1 pm **Lunch on Your Own**

1 - 5 pm **Time Element Coverages**
Determine the what, how, and why of Business Income Coverage and Extra Expense coverage. Learn the importance of complying with the coinsurance provision and which Optional Coverages are used to remove or suspend this provision. Examine several valuable Business Income endorsements.
John Dismukes, CIC, CPCU, AAI, AIS

Friday, Feb. 27, 2015

8 - 10 am **Commercial Crime**
Explore reasons to consider purchasing Crime Coverage and provisions found in the Crime Coverage Forms including Employee Theft.
Keith Wilts, CIC, CPCU
Professional Training Associates
La Grange, Ky.

10 am - 12 pm **Businessowners Policies**
Identify the Property Coverage provided in the Businessowners Policy and what it does and does not cover. Examine additional coverages, extensions and endorsements to the BOP.
Keith Wilts, CIC, CPCU

12 - 2 pm **Lunch & Study Time on Your Own**

2 - 4 pm **Examination**



Benefits of Attending the Commercial Property Institute

Participants will:

- Learn the essential elements of the commercial property policy.
- Learn the importance of time element coverages (business income), as well as the major recommended endorsements.
- Become familiar with various inland marine forms, including builders risk, contractors equipment coverages and transportation coverages.

Special Accommodations

We work hard to make our programs accessible to all. If you need special accommodations, simply phone MAIA at 800-617-3658. Please notify us if you have any special dietary requirements.

Cancellation Policy

You will not receive a refund or transfer credit if you do not notify us before the start of the event. All cancellations and transfers must be received in writing. Refunds: A 90 percent refund applies if cancelling more than two weeks prior to start of event; 75% refund if cancelling fewer than two weeks before the event. Transfers: A \$30 transfer fee will be assessed on any CIC transfer made within two weeks of the program. A \$15 transfer fee will be assessed on any CISR or one-day seminar transfer made within two weeks of the program. Transfers may only be made to another MAIA course. Student must indicate a transfer course within two weeks of cancellation, or appropriate percentage of tuition will be refunded.

Eligibility & Identification Requirements

To register for and attend a CIC institute, you must be a licensed agent, broker or solicitor; or have at least two years full-time experience as a practitioner in insurance or risk management; or have served for at least two years as a full-time insurance or risk management faculty member of an accredited college or university. All participants must present photo identification to the registrar at the program location.

CE Credits

This class is filed for 16 property-casualty continuing education credits. If you have any questions, please call the Society at 800-531-5197.

The National Alliance for Insurance Education & Research is registered with the National Association of State Boards of Accountancy as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be addressed to the National Registry of CPE Sponsors, 150 Fourth Ave. N., Suite 700, Nashville, Tenn. 37219-2417. Website: www.nasba.org. Advanced Curriculum Rating = 20 CPE credits.

Location

This institute will be held at the Ameristar Casino, One Ameristar Blvd., St. Charles, MO 63301, 636-940-4301. You are responsible for your own hotel reservations. We have special room rates of \$129 for single or double (this rate cannot be guaranteed for reservations made within 30 days of the class) You must tell the hotel you are with the Missouri Association of Insurance Agents group to get this rate. You may also make reservations online by entering the Special Offer Code *MAI-B15A* where prompted on the Hotel Reservations Page.



Commercial Property Registration Form 2015

(One registration form per person. Form may be photocopied for others.)



I wish to attend the CIC Commercial Property Institute to be held Feb. 25-27, 2015 in St. Charles, Mo.

Name _____ Name for badge _____

Circle designation you hold: ACSR CISR CIC CLU CPCU AAI LUTCF Other: _____

Date of Birth _____ License Number: PR _____ National Producer Number: _____

Which best describes your role? Owner/Principal Agency Mgr. Producer Account Mgr. Customer Service I/T

Agency/Company _____ Street Address _____

City/State/ZIP _____

Phone _____ FAX _____ E-Mail _____

Type of Entity: Retail Agency Insurance Co. MGA/E&S Agency Vendor Other _____

Is this your first CIC Institute? YES NO Is this your last CIC exam? YES NO

SEMINAR PRICE is \$435 or \$415 Early Bird Discount*

*Early Bird Discount price applies to registrations received at least 2 weeks prior to seminar date. Fee includes materials, breaks and CE credit reporting fees for participants. Note: You can also register online at www.missouriagent.org.

VISA MC AmEx Disc. Card #: _____ Ex. Date _____ Verification Code _____

Billing Address _____ Cardholder Sig. _____

Or make checks payable to MAIA. (Payment must be sent with this form.)

Mail or fax to Missouri Association of Insurance Agents, P.O. Box 1785, Jefferson City, Mo. 65102-1785, Fax: 573-893-3708.

Questions? Phone 800-617-3658 in Mo. or 573-893-4301.